



Preferred Broker Referral Program

Jack's Bay Club encourages broker referral participation and we want to earn your business. We know how valuable your client relationship is and we appreciate your confidence and trust in Jack's Bay Club to share that client with us. As a Referring Broker, we invite you to submit clients for protection in the Jack's Bay Club Prospect Database. No more than 50 clients may be submitted at one time, and complete contact information (prospect name, mailing address, phone and e-mail address) must be included. We prefer your client contact information be submitted via e-mail to reduce the chance of errors in transferring the information to the database. Commissions to Referring Brokers will be payable on the sale of the properties as follows:

Developer agrees to pay to any Referring Broker the amount of Four (4.0%) percent of the purchase price set forth in the Purchase and Sale Agreement ("Broker's Commission") on any fully executed firm contract with non-refundable deposit. One hundred (100%) percent of the Broker's Commission will be paid upon closing. Developer reserves the right to reduce this commission at any time in the future but will not affect any Purchase and Sale Agreements that have already been fully executed.

Referring Broker agrees to indemnify and hold harmless Jack's Bay Club Developer from and against all claims, losses, and damages arising out of any claim against Jack's Bay Club Developer and their agents and employees, as a result of representations and other conduct by Referring Broker and its Sales Agent without the express written consent of Jack's Bay Club Developer.

Each broker referral client submitted to Jack's Bay Club will first be checked in our Jack's Bay Club Prospect Database. If the lead is new and complete contact information is provided, the client will be entered and protected under your name as the client's Referring Broker for the duration of Jack's Bay Club's sales efforts through 2022, unless the agency relationship is disputed or terminated by your client. If the client is already in the Jack's Bay Club Prospect Database, we cannot accept that name from you, as it is most likely protected under another Referral Broker or has been entered due to the Jack's Bay Club marketing efforts. Once all referred clients are checked against the database, our Jack's Bay Club Sales Executive assigned to you will send a Referral Broker Client Confirmation List detailing the list of your leads submitted for protection in our Jack's Bay Club Prospect Database as part of this program. A Jack's Bay Club Staff member will also follow-up to discuss your level of participation with each one of your clients as it relates to the sales process in order to maximize the opportunity for a real estate purchase.



Purchases at Jack's Bay Club by clients properly registered by you as Referring Broker and accepted by Jack's Bay Club into the Jack's Bay Club Prospect Database will result in a Four (4%) Percent commission to be paid by Jack's Bay Club based on the terms of its agreement with the Seller.

Referring Broker Signature

Jack's Bay Club Director of Real Estate

Please Print Referring Agent Name

Brokerage Office

Date



Broker – Client Registration Form

Broker Name: _____ Managing Broker Name: _____

Office Name: _____ Branch: _____

Phone Office: _____ Cell: _____

Email: _____

Office Address: _____

City/State/Zip: _____

–

Broker is Registered in the State of: _____

Prospect Name: _____ Spouse Name: _____ Confirmed

Address: _____ Not Confirmed

City/State/Zip: _____

Email: _____

Phone Home: _____ Office: _____ Cell: _____

Prospect Name: _____ Spouse Name: _____ Confirmed

Address: _____ Not Confirmed

City/State/Zip: _____

Email: _____

Phone Home: _____ Office: _____ Cell: _____

Prospect Name: _____ Spouse Name: _____ Confirmed

Address: _____ Not Confirmed

City/State/Zip: _____

Email: _____

Phone Home: _____ Office: _____ Cell: _____

X _____ X _____

Broker

Jack's Bay Club Director of Real Estate